### DA UTILIZZARE PER CONTRATTI SUPERIORI ALL’ANNO AUTOFINANZIATI DALLE STRUTTURE CON IRAP AL 8,5%

**COSTI ANNO 2017 PERSONALE TEMPO DETERMINATO CONTRATTI SUPERIORI ALL’ANNO**: applicazione CCNL triennio 2016-2018 sottoscritto il 19/4/2018

**VOCI RETRIBUTIVE + INDENNITA’ DI ATENEO + ACCESSORIE: TESORO AL 100%, NO GIRO 18%**

**CATEGORIA EP: VOCI RETRIBUTIVE: TESORO AL 100% +INDENNITA’ DI ATENEO EP AL 100%**

**INDENNITA’ INTEGRATIVA SPECIALE: TESORO SUL 100%; OPERA PREVIDENZA SULL’80%**

<table>
<thead>
<tr>
<th>CATEG.</th>
<th>RETRIB. LORDA</th>
<th>IND. VACANZA</th>
<th>L.I.S.</th>
<th>XIII RETR.</th>
<th>XIII L.I.S.</th>
<th>IND. ATENEO</th>
<th>IND. ACCES.</th>
<th>PRODUTTIVITA’</th>
<th>TOTALE LORDA</th>
<th>CONTRIBUTI</th>
<th>TESORO</th>
<th>OP. PREV.</th>
<th>DISOCCUPAZIONE INPS</th>
<th>CONTRIBUTO DISOCCUPAZIONE INPS</th>
<th>IRAP</th>
<th>CON IRAP</th>
<th>SENZA IRAP</th>
</tr>
</thead>
<tbody>
<tr>
<td>B1</td>
<td>10.170,07</td>
<td>121,56</td>
<td>6.236,52</td>
<td>857,64</td>
<td>519,71</td>
<td>1.209,08</td>
<td>900,00</td>
<td>1.055,92</td>
<td>21.070,48</td>
<td>5.099,06</td>
<td>1.085,71</td>
<td>339,23</td>
<td>1.790,99</td>
<td>29.385,46</td>
<td>27.594,47</td>
<td>8,5%</td>
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</tr>
<tr>
<td>B3</td>
<td>11.965,75</td>
<td>135,48</td>
<td>6.332,96</td>
<td>1.008,44</td>
<td>527,75</td>
<td>1.209,08</td>
<td>900,00</td>
<td>1.055,92</td>
<td>23.138,35</td>
<td>5.598,76</td>
<td>1.202,99</td>
<td>372,48</td>
<td>1.966,50</td>
<td>32.276,08</td>
<td>30.309,58</td>
<td>8,5%</td>
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<tr>
<td>C1</td>
<td>12.477,55</td>
<td>139,66</td>
<td>6.372,64</td>
<td>1.051,43</td>
<td>531,05</td>
<td>1.643,57</td>
<td>900,00</td>
<td>1.055,92</td>
<td>24.171,72</td>
<td>5.849,56</td>
<td>1.261,86</td>
<td>389,16</td>
<td>2.054,60</td>
<td>33.726,89</td>
<td>31.672,30</td>
<td>8,5%</td>
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<tr>
<td>D1</td>
<td>15.510,64</td>
<td>163,32</td>
<td>6.545,24</td>
<td>1.306,16</td>
<td>545,44</td>
<td>2.350,06</td>
<td>900,00</td>
<td>1.055,92</td>
<td>28.376,78</td>
<td>6.867,18</td>
<td>1.500,70</td>
<td>456,87</td>
<td>2.412,03</td>
<td>39.613,56</td>
<td>37.201,53</td>
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<tr>
<td>EP1</td>
<td>18.209,04</td>
<td>184,32</td>
<td>6.682,26</td>
<td>1.767,51</td>
<td>556,86</td>
<td>2.816,80</td>
<td>0,00</td>
<td>0,00</td>
<td>30.216,79</td>
<td>7.312,46</td>
<td>1.716,31</td>
<td>486,49</td>
<td>2.568,43</td>
<td>42.300,48</td>
<td>39.732,05</td>
<td>8,5%</td>
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</tr>
</tbody>
</table>

* Al costo totale della categoria EP va aggiunto l’importo della retribuzione di posizione e l’importo dell’indennità di risultato (pari al 20% della retribuzione di posizione compatibilmente con la percentuale di risultato raggiunto) che però grava sul capitolo del trattamento accessorio del personale tecnico amministrativo.

### RETRIBUZIONE DI POSIZIONE BASE LORDO DIPENDENTE

<table>
<thead>
<tr>
<th></th>
<th>TESORO</th>
<th>DISOCCUPAZIONE INPS</th>
<th>IRAP</th>
<th>TOTALE</th>
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<tbody>
<tr>
<td><strong>CONTRIBUTI</strong></td>
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<tr>
<td><strong>CONTRIB.</strong></td>
<td></td>
<td></td>
<td></td>
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<tr>
<td><strong>TOSORO</strong></td>
<td>5.100,00</td>
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<tr>
<td><strong>DISOCCUPAZIONE INPS</strong></td>
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<tr>
<td><strong>IRAP</strong></td>
<td></td>
<td></td>
<td></td>
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<tr>
<td><strong>CON</strong></td>
<td>6.549,81</td>
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<tr>
<td><strong>CON</strong></td>
<td>6.416,31</td>
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### INDENNITA’ DI RISULTATO LORDO DIPENDENTE (percentuale di raggiungimento obiettivi: 100%)

<table>
<thead>
<tr>
<th></th>
<th>TESORO</th>
<th>DISOCCUPAZIONE INPS</th>
<th>IRAP</th>
<th>TOTALE</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>CONTRIBUTI</strong></td>
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<tr>
<td><strong>CONTRIB.</strong></td>
<td></td>
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<tr>
<td><strong>TOSORO</strong></td>
<td>1.020,00</td>
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<tr>
<td><strong>DISOCCUPAZIONE INPS</strong></td>
<td>246,84</td>
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<td>16,42</td>
<td>86,70</td>
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<tr>
<td><strong>IRAP</strong></td>
<td></td>
<td></td>
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</tr>
<tr>
<td><strong>CON</strong></td>
<td>1.369,96</td>
<td></td>
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</tr>
<tr>
<td><strong>CON</strong></td>
<td>1.283,26</td>
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**DETTAGLIO 2017**

<table>
<thead>
<tr>
<th>CATEG.</th>
<th>RETRIB. LORDA</th>
<th>IND. VACANZA</th>
<th>I.I.S.</th>
<th>XIII RETRIB.</th>
<th>XIII I.I.S.</th>
<th>IND. ATENEO</th>
<th>IND. ACCES.</th>
<th>PRODUTTIVITA'</th>
<th>totale lordo</th>
<th>IRAP</th>
<th>TOTALI</th>
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<tbody>
<tr>
<td></td>
<td>CONTRATTUALE</td>
<td>COLLETTIVA</td>
<td>amministrazione</td>
<td>con oneri</td>
<td>con oneri</td>
<td>con oneri</td>
<td>con oneri</td>
<td>con oneri</td>
<td>con oneri</td>
<td>8,50%</td>
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<td>B3</td>
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<td>1.328,45</td>
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<td>33.726,89</td>
<td>31.672,30</td>
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<tr>
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<td>717,19</td>
<td>3.090,09</td>
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<td>1.328,45</td>
<td>37.201,53</td>
<td>39.613,56</td>
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<tr>
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<td>0,00</td>
<td>39.732,05</td>
<td>42.300,48</td>
<td>39.732,05</td>
</tr>
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