



**OPPORTUNITY**

# **EU funding for SMEs**

University of Pisa European and International  
Research Services



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- Funding programmes
- Horizon2020: SME Instrument
- Exchanges for young entrepreneurs



# About us

- Advising on EU and International funding opportunities
- Supporting the grant process (pre-screening of proposals)
- Negotiating research-related contracts and agreements
- Training events

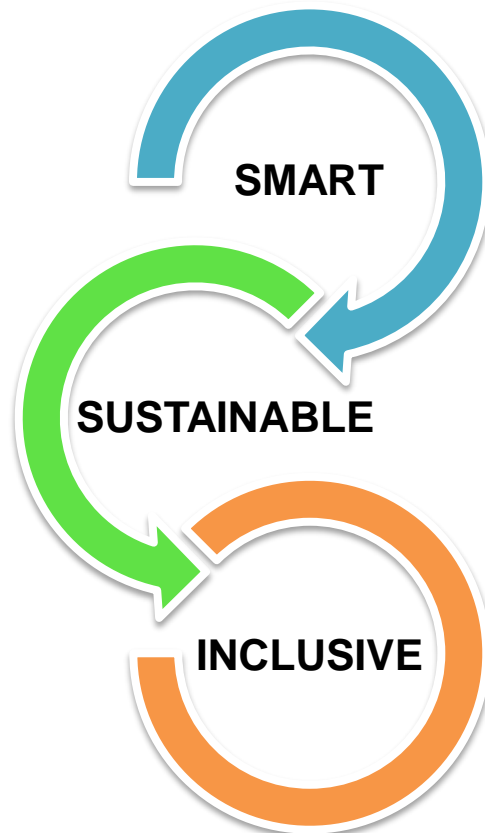
**COLLABORATIVE PROJECTS**

**INDIVIDUAL PROJECTS**



# Europe2020

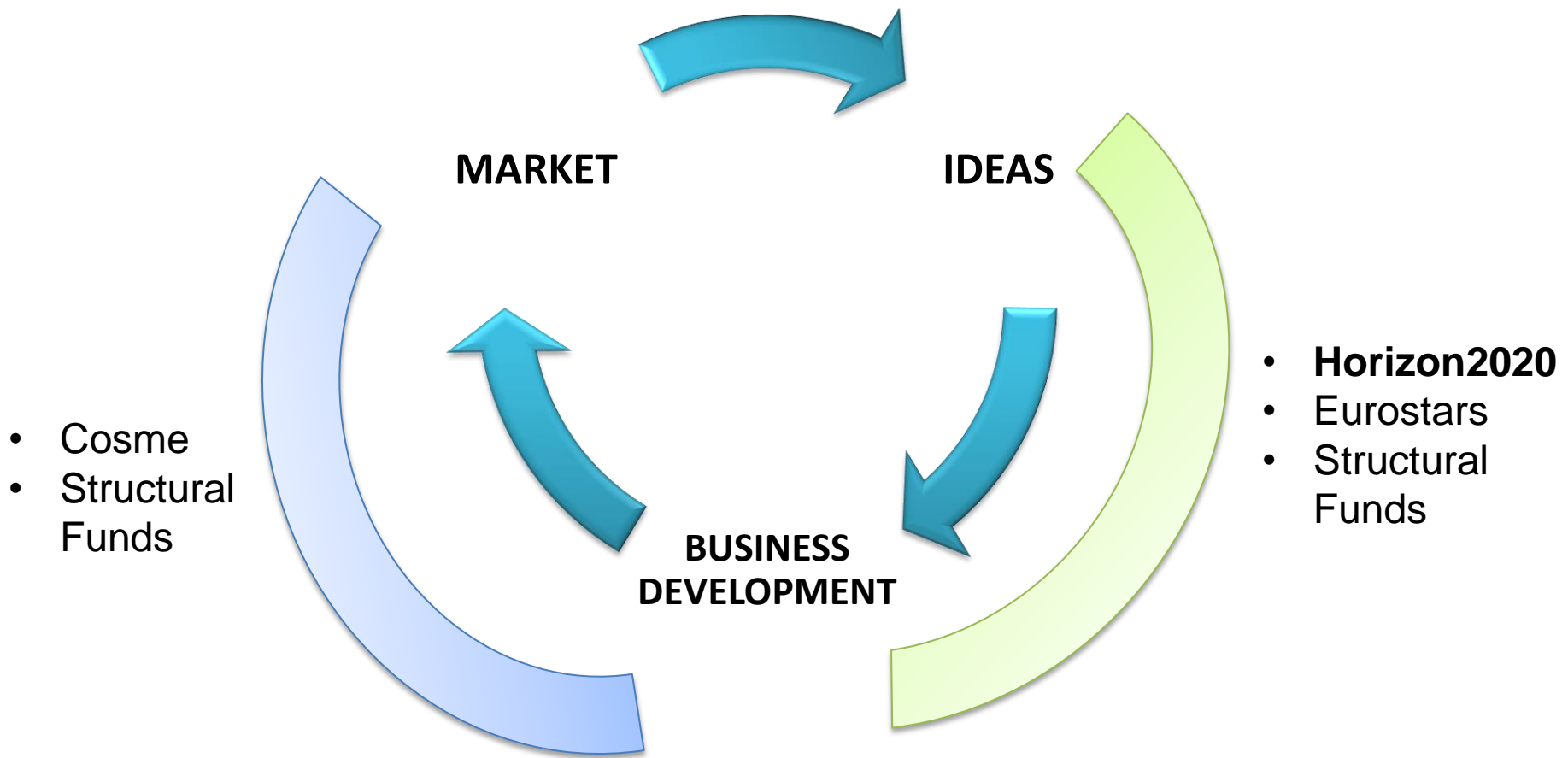
## EU's growth strategy for the coming decade



European Commission aims to support **small and medium-sized enterprises** through an **integrated approach** that supports companies throughout the **innovation cycle**



# EU Funding



[http://ec.europa.eu/small-business/index\\_en.htm](http://ec.europa.eu/small-business/index_en.htm)





# Horizon2020

## Excellence Science

- **European Research Council**  
Frontier research by the best individual teams (ERA)
- **Future and Emerging Technologies**  
Collaborative research to open new fields of innovation
- **Marie Skłodowska Curie Actions**  
Opportunities for training and career development
- **Research Infrastructures (Including e-infrastructure)**  
Ensuring access to world-class facilities

## Industrial Leadership

Leadership in enabling and industrial technologies

- **ICT**
- **Nanotechnologies materials, biotechnologies, manufacturing**
- **Space**
- **Access to risk finance**  
Leveraging private finance and venture capital for research and innovation
- **Innovation in SMEs**  
Fostering all forms of innovation in all types of SMEs

## Societal Challenge

- **Health, demographic change and wellbeing**
- **Food security, sustainable agriculture, marine and maritime research, and the bio-economy**
- **Secure, clean and efficient energy**
- **Smart, green and integrated transport**
- **Climate action, resource efficiency and raw materials**
- **Europe in a changing world – inclusive, innovative, reflective societies**
- **Secure Societies**

[calls for proposals](#)



# SME Instrument

Preferential treatment for subsequent financing (EU Financial Instruments: loan and equity facilities)

The SME instrument offers direct funding and coaching support to innovative entrepreneurs, startups and SMEs



# SME Instrument



**Lump sum of € 50.000**  
**6 months**

**1-3 (5) M€ EC funding**  
**12-24 months**

**No direct funding**

<http://www.apre.it/le-pmi-in-europa/lo-strumento-pmi/>





# Exchanges for young entrepreneurs

- Help from experienced entrepreneurs
- Stay abroad (1-6 months) in another EU-country
- [Guide for applicant](#)
- [application website](#)



# Contacts

<http://www.unipi.it/index.php/finanziamenti>

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THANKS FOR YOUR ATTENTION